

December 2017

## DANILO SERRA

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### **OFFICE CONTACT INFORMATION**

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### **EDUCATION**

- 2004 – 2009 PhD in Economics, University of Oxford and Centre for the Study of African Economies.  
*Winner of the 2009 Edgeworth Prize for outstanding doctoral thesis.*
- 2002 – 2003 MSc in Economics, London School of Economics and Political Science.
- 1997 – 2001 BSc in Economics and Social Sciences (DES), Bocconi University, Milan.

### **EMPLOYMENT AND AFFILIATIONS**

- Aug 2012 - Assistant Professor, Department of Economics, Southern Methodist University, Dallas, TX.  
*Fall 2014: Maternity Leave.*
- 2017 - 2019 Executive Committee member, Economics Science Association (ESA).
- 2009 - 2012 Assistant Professor, Department of Economics, Florida State University.
- Jan 2014 - Research Associate, SMU Centre for Global Health Impact.
- Sep 2012 - Research Associate, Centre for the Study of African Economies (CSAE) University of Oxford.
- Mar 2010 - Member, Evidence in Governance and Politics (EGAP) Research Network.

### **RESEARCH FIELDS**

Behavioral and Experimental Economics; Development Economics; Economics of Corruption; Gender and Economics.

### **EDITED VOLUME**

*New Advances of Experimental Research on Corruption*, edited with Leonard Wantchekon (Princeton), Research In Experimental Economics Volume 15, Bingley: Emerald Group Publishing, June 2012.

### **PUBLICATIONS**

#### **Corruption, Anti-corruption and Culture**

- [1] "Corruption, Social Judgment and Culture: An Experiment," with T. Salmon (SMU). Journal of Economic Behavior and Organization, 142: 64-78, 2017.
- [2] "*I paid a bribe*: An experiment on information sharing and extortionary corruption," with D Ryvkin and James Tremewan. European Economic Review, 94: 1-22, 2017.
- [3] "Intermediaries in corruption: An experiment," with M. Drugov and J. Hamman. Experimental Economics, 17: 78-99, 2014.
  - Winner of the Editor's prize for the best paper published in Experimental Economics in the year 2014.
- [4] "Combining top-down and bottom-up accountability: Evidence from a bribery experiment," Journal of Law, Economics and Organization 28(3): 569-587, August 2012.
- [5] "How corruptible are you? Bribery under uncertainty," with D. Ryvkin, Journal of Economic Behavior and Organization, 81: 466-77, January 2012.
- [6] "Corruption and culture: An experimental analysis," with A. Barr, Journal of Public Economics, 94, Issues 11-12, December 2010.

- [7] “Experimental Research on Corruption: Introduction and Overview,” with L. Wantchekon, in D. Serra and L. Wantchekon (eds.) *New Advances in Experimental Research on Corruption*, Research In Experimental Economics Volume 15, Bingley: Emerald Group Publishing, June 2012.
- [8] “The effects of externalities and framing on bribery in a petty corruption experiment,” with A. Barr, *Experimental Economics*, 12(4): 488 – 503, 2009.
- [9] “Empirical determinants of corruption: A sensitivity analysis,” *Public Choice* 126 (1-2): 225-256, 2006.

### **Development Economics**

- [10] “Participatory accountability and collective action: Experimental evidence from Albania,” with A. Barr and T. Packard. *European Economic Review*, 68: 250–269, 2014.
- [11] “Intrinsic motivations and the non-profit sector: Evidence from Ethiopia,” with A. Barr and P. Serneels, *Personality and Individual Differences*, 51(3): 309-314, 2011. Special issue on *Economics and Personality*.
- [12] “Discovering the real world –Health workers’ career choices and early work experience in Ethiopia,” with P. Serneels (UEA), M. Lindelow (World Bank) and J. Montalvo (Pompeu Fabra), *World Bank working paper N. 191*, Africa Human Development Series.

### **WORKING PAPERS AND WORK IN PROGRESS**

*[Numbered manuscripts are under submission or completed first drafts]*

#### **Corruption, Anti-corruption and culture**

- [13] “Corruption and competition among bureaucrats: An experimental study,” with D. Ryvkin (FSU). October 2016. *Revise and Resubmit* at the *Journal of Economic Behavior and Organization*.
- [14] “Motivating Whistleblowers,” with J. Butler (LSU) and G. Spagnolo (SITE Stockholm School of Economics). February 2017. *Under review*.
- [15] “Is more competition always better? An experimental study of extortionary corruption,” with D. Ryvkin (FSU). Revised in October 2015. *Under review*.
- “Corrupt Police,” with K. Abbink (Monash University) and D. Ryvkin (FSU). *Writing stage*.

### **Development Economics**

- [16] “Can Patients’ Reports Improve Health Providers’ Performance? Experimental Evidence from Kenya,” with Isaac Mbiti (U Virginia). March 2017. *Under review*.
- [17] “Education outcomes, school governance and parents' demand for accountability: evidence from Albania” *Policy Research Working Paper Series 5643*, *The World Bank*, with A. Barr (Nottingham) and T. Packard (World Bank).
- “Parental participation in schools in Angola: An experimental investigations of motivations, information sharing and collective action problems,” with Pedro Vicente (Nova University of Lisbon). *In the field*.
  - “How identity, norms and narratives can be used to reduce corruption in Police Service (traffic police) in Ghana”, with Oana Borcan (U of East Anglia), Stefan Dercon (University of Oxford) and Donna Harris (University of Oxford). *Design stage*.

### **Gender**

- [18] “Gender differences in the choice of major: The importance of female role models,” with C. Porter (Heriot-Watt University). December 2017.
- “The Gender Leadership Gap: An Experiment,” (working title), with P. Chakraborty (SMU PhD student). *In the lab*.
  - “Does Transparency in Pay Eliminate the Gender Gap?” with T. Salmon (SMU). *In the lab*.

## **TEACHING**

- 2012 - 2017 At SMU: Intermediate Microeconomics; Behavioral and Experimental Economics; Behavioral Development Economics (PhD).
- 2010 - 2012 At FSU: Analysis of Economic Data; Economics of Corruption; Economics of Development.
- 2008-2009 At Trinity College, Oxford (*tutorials*): Introduction to Microeconomics; Core Microeconomics; Economics of Developing Countries.

## **AWARDS, SCHOLARSHIPS AND GRANTS**

- 2017 **Inaugural recipient of the Vernon L. Smith Ascending Scholar Prize.**
- The \$50,000 prize is presented by the International Foundation for Research in Experimental Economics (IFREE). The prize is given to an exceptional scholar in the field of experimental economics whose work embodies IFREE's mission to *Promote Human Betterment through Experimental Economics to Improve the Understanding of Exchange Systems.*
- 2017 Journal of the European Economic Association *Excellence in Refereeing Award.*
- 2017 Winner of the Editor's prize for best paper published in *Experimental Economics* in the year 2014 (for the paper "Intermediaries in Corruption: An Experiment").
- 2016 Barbara and James Mangum Teaching Award, SMU Department of Economics.
- 2015 Hamilton Scholars Award for undergraduate students Tracy Nelson and Emily Towler.
- 2015 NBER Undergraduate Women in Economics (UWE) Grant.
- 2012 *Economic Journal* Annual Referee Prize.
- 2011 Council on Research and Creativity (CRC) Small Grant Proposal Award Fall 2011-2012, Florida State University.
- 2010 First Year Assistant Professor (FYAP) Summer Grant, Florida State University.
- 2010 2009 Edgeworth Prize for outstanding doctoral thesis – Department of Economics, University of Oxford.
- May 2009 "Best Student Paper Award" at the 2009 European School of New Institutional Economics (ESNIE), Cargese, Corsica.
- Jan 2009 Government Partnership Facility Grant (World Bank) for the "Albania Accountability for Better Governance Project", with A. Barr and T. Packard.
- 2004 – 2006 Unicredit Bank Award "in memory of Giovanna Crivelli" for Graduate Studies Abroad.
- 2002 – 2003 Bocconi University Scholarship for Graduate Studies Abroad.
- 2001 Bocconi University "Best 2001 Graduates Award".

## **INVITED SEMINARS**

- 2017-2018 UCLA, Anderson School of Management (scheduled);  
Texas A&M, Department of Agricultural Economics (scheduled);  
University of Wisconsin-Madison, Dept. of Agricultural and Applied Economics;  
University of Pennsylvania Behavioral Ethics Lab.
- 2016-2017 George Mason University, Interdisciplinary Center for Economic Science;  
Utah State University;  
Virginia Commonwealth University;  
University of Oklahoma.

- 2015-2016 UT Dallas, Center for Behavioral Operations and Economics.
- 2014-2015 New Economic School, Moscow;  
Higher School of Economics, Moscow.
- 2013-2014 Fordham University;  
Nova University of Lisbon;  
University of Arkansas.
- 2012-2013 Southern Methodist University;  
Wesleyan University;  
University of Bologna;  
LUISS University, Rome;  
EIEF, Rome;  
University of East Anglia;  
University of Verona;  
CSEF at the University of Naples Federico II.
- 2010-2012 University of Texas at Dallas, Department of Economics;  
Colby College;  
University of San Francisco.

### **INVITED LECTURES**

- 2017 Nova School of Business and Economics, Universidade Nova de Lisboa. PhD lectures on “Topics in Behavioral Development Economics.”
- 2014 European School of New Institutional Economics (ESNIE) Summer School in Cargese, Corsica. Lecture on the Economics of Corruption (*declined*).
- Russian Summer School in New Institutional Analysis, organized by the Higher School of Economics. Lectures on the Economics of Corruption.
- 2013 Russian Summer School in New Institutional Analysis, organized by the Higher School of Economics. Lecture on the Economics of Corruption (*declined*).
- 2012 2012 Economics of Corruption School, University of Passau. Lecture on Experimental Approaches to the Study of Corruption.

### **CONFERENCE PRESENTATIONS (since 2011)**

- 2018 ASSA annual conference; Texas Experimental Symposium; Methods in Experimental Economics Research (MEER).
- 2017 ASSA annual conference; Texas Experimental Symposium; Social Dilemma bi-annual Conference; International ESA conference; North American ESA conference (scheduled); SEA Annual Conference (scheduled).
- 2016 Texas Experimental Symposium; NOVAFRICA conference, Lisbon; North American ESA conference; Northwestern University Workshop on Interdisciplinary Approaches to Corruption (invited panelist).
- 2015 North-American ESA conference; Methods in Experimental Economics Research at Texas A&M (invited participant); Social Dilemmas Conference at Brown University.
- 2014 ASSA Annual Conference; EGAP Spring Meeting in Berkeley, California; Texas Experimental Symposium.
- 2013 ESA North America Meeting; SEA Annual Conference; II Lisbon Meeting on Institutions and Political Economy; World Bank Workshop on “Governance Metrics in Service Delivery”; NYU-CESS Experimental Political Science Conference; Social Dilemma Conference at Caltech.

- 2012 SEA Annual Conference; Experiments in Development Economics Workshop, University of Oxford.
- 2011 SEA Annual conference in Washington D.C.; ESA North American Meeting; EGAP Fall Meeting at MIT; Lisbon Meeting in Institutions and Political Economy; ESA International Conference; Annual Conference of The International Society for New Institutional Economics (ISNIE), at Stanford University; International Meeting in Experimental and Behavioral Economics (IMEBE), Barcelona; NYU-CESS Experimental Political Science Conference.

### **SERVICE**

- 2016 - 2018 Member of the Undergraduate Studies Committee;  
Faculty sponsor for the Women in Economics club (undergraduate);  
Assessor and interviewer of Hunt Scholarship applicants.
- 2015 - 2016 Organizer of the Departmental Seminar Series;  
Organizer of the Brown Bag Seminar Series;  
Member of the Junior Hiring Committee;  
Co-organizer of the North-American ESA conference;  
Member of the Undergraduate Studies Committee;  
Faculty sponsor for the Women in Economics club (undergraduate);  
Assessor and interviewer of Hunt Scholarship finalists.  
Faculty panelist during AARO, welcoming incoming students.
- 2014 - 2015 Member of the Undergraduate Studies Committee;  
Organizer of the Brown Bag Seminar Series;  
Assessor and interviewer of Hunt Scholarship finalists
- 2012 - 2014 Organizer of the Brown Bag Seminar Series.
- 2011 - 2012 Member of the Junior Hiring Committee.

### **Refereeing**

American Economic Review ♦ American Journal of Political Science ♦ American Political Science Review ♦ Economic Development and Cultural Change ♦ Economic Inquiry ♦ Economic Journal ♦ Economics of Governance ♦ European Journal of Political Economy ♦ Experimental Economics ♦ Games and Economic Behavior ♦ Journal of African Economies ♦ Journal of Economic Behavior and Organization ♦ Journal of Legal Studies ♦ Journal of the European Economic Association ♦ Journal of Experimental Political Science ♦ Journal of Economic Psychology ♦ Journal of Law, Economics and Organization ♦ Journal of Public Economics ♦ Management Science ♦ Public Choice ♦ Southern Economic Journal ♦ World Development ♦ National Science Foundation (grant proposal) ♦ European Commission (grant proposal).